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### **INSURANCE UNIT AND NETWORKING EVENT SPARK INTEREST WITH CHS STUDENTS**

Students in Monique Colizzi's business foundations class have spent the last five weeks learning about insurance and risk management. The unit focused primarily on basic insurance terminology, how to manage risk, careers within the industry, as well as auto, home and business owners policies. Through the



InVEST curriculum, students had the opportunity to work together, acting as agent and client, to run auto and homeowners quotes through the EZLynx® rating system. They also took a mini Caliper test which provided them with their best insurance career fit based on their personality and strengths. Guest speakers invited to the classroom, focused on a variety of areas including accident reconstruction, fire and fraud investigation, specialty/celebrity lines insurance, and opportunities at Olivet College.

“During this unit, it’s always interesting to watch my students go from very limited knowledge about insurance, to excelling and exceeding my expectations. Preparing them to be wise consumers is my goal, but it always makes me happy when I get the small group of followers who display a strong interest in pursuing insurance as a career,” stated Colizzi.

“Having built strong relationships with industry professionals and Michigan based colleges and

universities, provides my students with continued networking opportunities, giving them a chance to continue their conversations for further exploration.”

Colizzi and four of her students recently attended the “Insuring MI Future Reception & Networking Event” hosted by Insurance Institute of Michigan. Students were able to network with Olivet, Davenport, Ferris, and Northwood Universities, speak to industry professionals, State of MI Department of Insurance and Financial Services, and learn about what other Michigan school districts are doing to implement insurance programs for their high school students. They also shared their classroom experiences and the curriculum they’ve learned.